



STATE OF ALABAMA
DEPARTMENT OF CONSERVATION AND NATURAL RESOURCES
P.O. BOX 301452
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PUBLIC NOTICE – INVITATION TO BID FOR CONCESSION SERVICES

Provision and Operation of "Glamorous Camping," Recreational Guest Experiences, and Related Matters and Activities at Multiple State Parks

Deadline for Receipt of Bid Proposals: June 12, 2025, at 2:00pm CST.

I. INTRODUCTION AND PURPOSE

The *Alabama Department of Conservation and Natural Resources, State Parks Division*, (hereinafter referred to as DCNR), under the authority of Alabama Code Section 9-14-20, is seeking specific bid proposals from qualified parties to operate the designated and related recreational services outlined below. **DCNR may award multiple contracts to multiple Bidders for distinct scopes of service, but preference may be given to a single responsive Bidder that can provide all the services outlined in the multiple locations.** The selected Bidder(s) will be responsible for obtaining any and all necessary approvals, licenses, and permits for the lawful operation of the concession services outlined herein. Concessions will be operated from MULTIPLE IMPROVED PARK CAMPGROUND SITES as described herein and in attached **EXHIBIT A and FORMS**.

II. OBJECTIVE

The purpose of this Invitation to Bid (ITB) is to award a contract or contracts (Concession Agreement) to a responsible and responsive Bidder(s) whose proposal reflects the best interests of the State and public. DCNR may give preference to a single responsive Bidder that has the capability to provide all the services outlined herein. DCNR reserves the right to cancel or modify this Invitation to Bid; to award by item, groups of items; to divide the award; to reject any and all bids in whole or in part, and to waive any informality or technical defects if, in its judgment, the best interests of DCNR and the State of Alabama will be served.

The anticipated term of the agreement will be **three years** (3 years), with an option to renew for up to an additional three years (3 years) or for a term at DCNR's discretion, under the same or improved terms for DCNR and upon mutual agreement of the parties. At the end of the contract period, or upon termination of the contract, Concessionaire will promptly and fully remove its operation at its own cost. The Bidder(s) will negotiate a Concession Agreement with DCNR after being informed of its selection pursuant to this ITB. Concessionaire further agrees that it will be responsible to obtain and maintain any and all necessary approvals, licenses, and permits.

1. LOCATION/SCOPE OF SERVICES OF CONCESSION OPERATIONS: Improved Campground Experience (See also Exhibit A):

MULTIPLE STATE PARK LOCATIONS	TYPE OF CONCESSION SERVICE: EXPERIENCE	TYPE OF CONCESSION SERVICE: EQUIPMENT RENTAL	ADMINISTRATION SPACE
Three Locations: Lake Lurleen, Oak Mountain, and Gulf State Park. (and additional locations as requested by DCNR)	“Glamorous Camping,” recreational entertainment, and related services.	Examples, including but not limited to: platform tents, furniture and furnishings, fire rings, HVAC systems and related equipment.	DCNR will provide to Concessionaire available** space that can be used for occupancy of tent platforms. Concessionaire will set up its own storage unit for the operation of the concession.***

*DCNR will aim to provide designated occupancy and inventory space to Concessionaire at ground level for the purposes of generating revenues from the Concessionaire activities on the premises. Concessionaire will be responsible for maintaining its designated space in good repair and presentable. Subject to the provision of the full scope of services and availability of funds, DCNR will pay for the costs of certain utilities associated with its operations, namely internet, electricity, water/sewer, and garbage.

**In the event of a natural disaster or other casualty that renders premises unusable, DCNR may choose to terminate concession agreement or take other action at its discretion. However, DCNR is under no duty or obligation to restore, repair, or maintain premises for Concessionaire. Under Alabama law, all concessionaires shall be fully responsible for the maintenance and upkeep of the state facility leased.” Section 9-14-21, Code of Alabama.

***DCNR will not provide designated office space for these operations. Concessionaire will set up all accommodations from which to operate the concession.

III. GENERAL REQUIREMENTS AND QUALIFICATIONS

1. **Remittance.** The selected Bidder must remit to DCNR the concession fee percentage of gross receipts. “Gross Receipts” generally means the total amount received or realized by, or accruing to, the Concessionaire from all sales for cash or credit, of services, materials, equipment, and other merchandise made pursuant to the rights granted by the Concession Agreement. The successful Bidder agrees to remit to DCNR:
 - a) **For Lake Lurleen and Oak Mountain State Park:** The annual fee of \$9,125 per campsite, plus ____% percentage (Concessionaire to complete) of gross of receipts it designates in its bid.
 - b) **For Gulf State Park:** The annual fee of \$14,600 per campsite, plus ____% percentage (Concessionaire to complete) of gross of receipts it designates in its bid.
2. **Award.** The award of any contract(s) will be made consistent with Section 9-14-24 of the Code of Alabama. DCNR may give preference to a single responsive Bidder that has the capability to provide the full scope of services outlined herein. However, DCNR reserves the right to award to multiple bidders; by item, groups of items; to divide the award; to reject any and all bids in whole or in part, and to waive any informality or technical defects if, in its judgment, the best interests of DCNR and the State of Alabama will be served. DCNR anticipates selecting the Bidder(s) that presents

the highest percentage of gross receipts to DCNR while meeting the minimum annual remittance, and specifications, terms, and conditions of the ITB and bid documents referenced herein, in consideration of the best interests of the State of Alabama and public.

3. **Code of Alabama.** The Concession Agreement(s) will be granted pursuant to the provisions contained in Section 9-14-20 et seq., Code of Alabama (1975). Website link for Code of Alabama - <http://alisondb.legislature.state.al.us/alison/codeofalabama/1975/coatoc.htm>
4. **Experience.** All Bidders must submit with their bids proof of at least five (5) years actual experience in the operation of similar activities, which shall be subject to verification.
5. **Financial Statement.** All Bidders must submit with their bids a complete financial statement and include comparable statements from the last three years.
6. **Performance Bond and Insurance Coverage.** The selected Bidder(s) will be required to provide proof of a faithful performance bond or letter of credit in amounts specified by DCNR of \$5,000.00.
7. **Insurance Coverage.** The selected Bidder(s) will be required to provide proof of insurance coverage in an amount not less than \$1,000,000 (one million dollars) for general liability coverage, issued by a company acceptable to DCNR and authorized to conduct business in the State of Alabama. Such insurance policy shall be maintained throughout the term of this agreement.
8. **Contract Timeline.** The awarded Bidder(s) shall execute the Concession Agreement and furnish all required bonds, letters of credit, insurance policies, and supporting documentation as soon as possible, but within 20 (twenty) days of receipt of the contract. In the event the successful Bidder(s) has not performed in the time limit presented, such failure shall be treated as a refusal if DCNR's Commissioner so elects.
9. **Anticipated Contract Length.** Concessionaire is expected to adhere to DCNR's standard contract. The anticipated term of the concession contract shall be for three (3) consecutive years, with an option, at DCNR's discretion, to extend the term for an additional three (3) years or for a length of time at DCNR's discretion. Any agreement is subject to early termination by DCNR.
10. **Site Visit.** Bidders are encouraged to personally examine the facilities offered, virtually or in person. Arrangements for such examination shall be made by telephone or email request to: Sarah Wood, 334-242-3334, sarah.wood@dcnr.alabama.gov.
11. **Registration.** In addition to holding the required local business licenses, Bidders must be registered with the Secretary of State to conduct business in the State of Alabama, if selected. For more information, visit the Secretary of State website at www.sos.alabama.gov.
12. **Taxes.** The selected Bidder must pay any applicable city, county, and state taxes.
13. **Accounting.** The selected Bidder(s) must maintain all books, receipts, and records of Concessionaire available for inspection and audit by DCNR at all reasonable times. Concessionaire shall conduct a year-end reconciliation to ensure and verify correct and proper remittances have been submitted to DCNR for the full value of amounts due of gross receipts. DCNR reserves the right to conduct audits throughout the year in order to ensure compliance with remittance commitments and obligations.

14. **Permits and Licenses.** The selected Bidder(s) must pay all permit fees and license fees as required by law to provide the services or items rendered under this Agreement. Concessionaire shall comply with all state, federal, county and city laws, statutes, ordinances, and regulations, including but not limited to, all applicable health and sanitation requirements.

15. **Supporting documentation.** The selected Bidder(s) must provide the following forms with the bid:

- a) **AL Vendor Disclosure Statement.pdf (SECURED)**
- b) **Immigration Status Form available at: IMMIGRATION STATUS form.pdf**
- c) **Certificate of Compliance available at: Certificate of Compliance.pdf**
- d) **Current W-9 available at: fw9.pdf (SECURED)**
- e) **E-Verify Memorandum**

IV. **REVIEW CRITERIA**

The Concessionaire must provide the following information:

- 1. **Remittance.** Please see III.1 above.
- 2. **Financial Resources.** Documented sufficiency of financial resources to properly operate the concession.
- 3. **Services.** The rates of service to be charged to the public.
- 4. **Experience.** Documented proof of at least five (5) years actual experience in the operation of similar activities, which shall be subject to verification.
- 5. **Capacity.** DCNR may give preference to a single responsive Bidder that has the capability to provide the full scope of services outlined herein. However, DCNR reserves the right to award to multiple Bidders; by item, groups of items; to divide the award; to reject any and all bids in whole or in part, and to waive any informality or technical defects if, in its judgment, the best interests of DCNR and the State of Alabama will be served.
- 6. **Logistics.** Overview of the proposed operation, to include proof of possession of well-maintained equipment, supplies, and trained staff as necessary for operation of concession and to meet public demand.
- 7. **Qualifications.** Applicable staff is trained in first-aid response techniques (CPR and AED) and certified industry best practices, as well as training in hospitality and customer service.

Interested parties must submit a SEALED BID no later than **June 12, 2025, at 2:00pm CST.** Bid proposals are to be submitted by U.S. Mail, or Overnight Courier to:

Attn: Sarah Wood, Alabama State Parks Division
Department of Conservation and Natural Resources
64 North Union Street, Room 540
Montgomery, AL 36130

Public bid opening is scheduled for June 13, 2025, at 2:00pm at 64 N. Union Street, Montgomery AL, 36130.

Virtual Meeting Link: <https://aldcnr.webex.com/aldcnr/j.php?MTID=mb5634510e655d2f841a167c60a68240c>

V. **RESERVATIONS AND MISCELLANEOUS:**

1. **Authority:** This process is only for the benefit of DCNR and is to provide DCNR with competitive information to assist it in the process of selecting a concessionaire. All decisions on compliance, evaluation, terms, and conditions related to the ITB will be made solely at the discretion of DCNR. Issuance of this ITB in no way constitutes a commitment by DCNR to award a contract. DCNR reserves the right to accept or reject, in whole or part, all bid proposals submitted and/or cancel this ITB if it is determined to be in DCNR's best interest. DCNR also reserves the right to withdraw this ITB at any time or terminate the contract resulting from this ITB upon thirty (30) day notice without penalty. DCNR reserves all rights available to it, contractually and at law.
2. **Disclaimers:** DCNR reserves the right to cancel or modify this ITB; to award to multiple Bidders; to award by item, groups of items; to divide the award; to reject any and all bids in whole or in part, and to waive any informality or technical defects if, in its judgment, the best interests of DCNR and the State of Alabama will be served. DCNR may seek clarification of the proposal from Bidder at any time, and failure of the Bidder to timely respond may be cause for rejection. Clarification is not an opportunity to change the proposal. The submission of a proposal confers on Bidder no right of selection or to a subsequent contract. This process is for the benefit of DCNR only and is to provide DCNR with competitive information to assist in the selection process. All decisions on compliance, evaluation, terms, and conditions will be made solely at the discretion of DCNR and made to favor the State of Alabama.
3. **Alterations:** DCNR reserves the right to alter any deadlines or revise any part of this ITB by issuing an addendum to the ITB at any time. Addenda, if any, will be posted on DCNR's website. It is the responsibility of the interested concessionaire to check the website for addenda. DCNR reserves the right to request clarification of information submitted and to request additional information of one or more Bidders.
4. **Errors and Omissions in Proposal:** DCNR reserves the right to make corrections or amendments due to errors identified in bid proposals by DCNR or by the Concessionaire. DCNR, at its discretion, has the right to request clarification or additional information.
5. **Compliance with Laws:** Concessionaires acknowledge and agree to comply with all applicable State regulations, ordinances, and laws, Federal regulations and laws, and DCNR policies, guidelines, and standards.
6. **Non-Assignability:** The anticipated agreement(s) may not be assigned or otherwise transferred without the express written consent of DCNR.
7. **No-Boycott/Open Trade:** By submitting an application, the Bidder represents that he/she and the business entity he/she represents is not currently engaged in the boycott of a person or an entity based in or doing business with a jurisdiction with whom the State of Alabama can enjoy open trade, as defined in Act 2016-312. Economic Boycott. In compliance with Ala. Act No. 2023-409, by signing this Agreement, County provides written verification that County, without violating controlling law or regulation, does not and will not, during the term of the Agreement engage in economic boycotts as the term "economic boycott" is defined in Section 1 of the Act.
8. **Public Information:** All responses received will be subject to the Alabama Open Records Act, Ala. Code § 36-12-40, (1975), as amended, and may be subject to public disclosure upon request. The Open Records Act is remedial and should therefore be liberally construed in favor of the public. The Alabama Trade Secrets Act is Ala. Code §§8-27-1 to 8-27-6, (1975), as amended. Bidders are cautioned to be familiar with these statutes. The burden is on the one asserting the trade secret to show that the information sought to be protected meets the definition of a Trade Secret as defined in the Act. Any response submitted that contains confidential, trade secrets, or proprietary commercial information must be conspicuously marked on the outside as containing confidential information, and each page upon which confidential information appears must be conspicuously marked as such. Identification of the entire bid proposal as confidential is not acceptable unless the Bidder enumerates the specific grounds or applicable laws which support treatment of the entire material as protected from disclosure according to the foregoing statutes or other

applicable Alabama law. The owner of the confidential information shall indemnify and hold the State of Alabama and the Department of Conservation and Natural Resources, and any and all of its officers, agents, and employees harmless from all costs or expenses including, but not limited to, attorney fees and expenses related to litigation concerning disclosure of said information and documents.

9. **Changes and/or Withdrawal of Proposal:** Any proposal may be withdrawn until the date and time set above for the submission of the proposals. To accomplish this, a written request signed by the authorized representative of the Bidder must be emailed to the addresses referenced herein. No additions or changes to an original bid will be allowed unless specifically requested by Bidder. Any proposals not so withdrawn shall constitute an irrevocable offer, to provide DCNR with the services set forth in this Bid, until one or more of the proposals have been awarded.
10. **Costs of Preparation:** Costs of preparation of a response to this request are solely those of the Bidder. DCNR assumes no responsibility for any such costs incurred by the Bidder. The Bidder also agrees that DCNR bears no responsibility for any costs associated with any administrative or judicial proceedings resulting from the solicitation process.
11. **Maintaining Adequate Records:** The Bidder awarded this contract shall maintain adequate records to justify all charges, expenses, and costs incurred in estimating and performing the work for at least three (3) years after completion of the contract resulting from this ITB. DCNR shall have access to all records, documents, and information collected and/or maintained by others in the course of the administration of the agreement. This information shall be made accessible at the awardees place of business to DCNR, including the Comptroller's Office and/or its designees, for purposes of inspection, reproduction, and audit without restriction.
12. **Non-Appropriation and Proration.** As applicable, when funds are not appropriated or otherwise made available to support continuation of performance in a subsequent fiscal period, the contract shall be cancelled, and, to the extent permissible by law, the supplier shall be reimbursed for the reasonable value of any nonrecurring costs incurred but not amortized in the price of the supplies or services delivered under the contract. To the extent permissible by law, this cost of cancellation may be paid from any appropriations available for that purpose. In the event that proration of appropriated funds from which the State is to pay the supplier is declared by the Governor pursuant to Section 41-4-90 of the Code of Alabama, the contractor shall have the option, in addition to the other remedies of the contract, of renegotiating the contract to extend or change payment terms or amounts, or terminating the contract. In all circumstances, it is agreed that the terms and commitments of this contract shall not constitute a debt of the State of Alabama in violation of Section 213 of the Constitution of Alabama, as amended.
13. **GOVERNING LAW; SOVEREIGN IMMUNITY; VENUE.** This ITB and related matters shall be construed in accordance with and governed by the laws of the State of Alabama, including but not limited to the State's right of immunity from suit as provided by Article 1 Section 14 of the Official Compilation of the Constitution of Alabama of 1901, as amended, without regard to its conflicts of law provisions.

For additional information and/or questions, please contact by **June 9, 2025**
Sarah Wood at 334-242-3334 or sarah.wood@dcnr.alabama.gov.

EXHIBIT A
SCOPE OF SERVICES

1. LAKE LURLEEN STATE PARK: RENTAL OF CAMPSITES AND RELATED ACCESSORIES

The Concessionaire will provide and operate a Glamping rental concession (also known as Glamorous Camping or Excursion Camping) in the specified area of the Park (Exhibit B). The park is currently under construction and the Alabama State Parks Division is aiming to have this project completed by December 2025. The Concessionaire will be responsible for and will oversee all aspects of rental operations, including the supply of equipment, maintenance of insurance, and all other expenses that may arise in the operation of the concession. In particular, the Concessionaire must:

- a) Offer its camping units and related accessories to meet public demand, as well as safety equipment compliant with manufacturer's safety standards and best practices;
- b) Ensure that all patrons renting these units are of appropriate age;
- c) Exercise direct supervision and oversight of the operation of this concession service, including, but not limited to, website, marketing, reservation, scheduling, and payment of the rental units;
- d) Maintain an advertised schedule reflecting days and hours of operation previously approved by DCNR;
- e) Submit to DCNR for approval the prices for rentals before a proposed price is effective;
- f) Ensure that employees wear appropriate clothing and name tags to identify them as concession employees;
- g) Be responsible for maintaining the cleanliness of the premises, including cleaning of units between use by guests; and
- h) Perform related and ancillary tasks as requested by DCNR.

2. OAK MOUNTAIN STATE PARK: RENTAL OF CAMPSITES, AND RELATED ACCESSORIES

The Concessionaire will provide and operate a Glamping rental concession (also known as Glamorous Camping or Excursion Camping) in the specified area of the Park (Campground B, sites 17, 18, 19, 21, 23). Please see Exhibit B for maps of the park. The Concessionaire will be responsible for and will oversee all aspects of rental operations, including the supply of equipment, maintenance of insurance, and all other expenses that may arise in the operation of the concession. In particular, the Concessionaire must:

- a) Offer its camping units and related accessories to meet public demand, as well as safety equipment compliant with the manufacturer's safety standards and best practices;
- b) Ensure that all patrons renting these units are of appropriate age;
- c) Exercise direct supervision and oversight of the operation of this concession service, including, but not limited to, website, marketing, reservation, scheduling, and payment of the rental units;
- d) Maintain an advertised schedule reflecting days and hours of operation previously approved by DCNR;
- e) Submit to DCNR for approval the prices for rentals before a proposed price is effective;
- f) Ensure that employees wear appropriate clothing and name tags to identify them as concession employees;
- g) Be responsible for maintaining the cleanliness of the premises, including cleaning of units between use by guests; and
- h) Perform related and ancillary tasks as requested by DCNR.

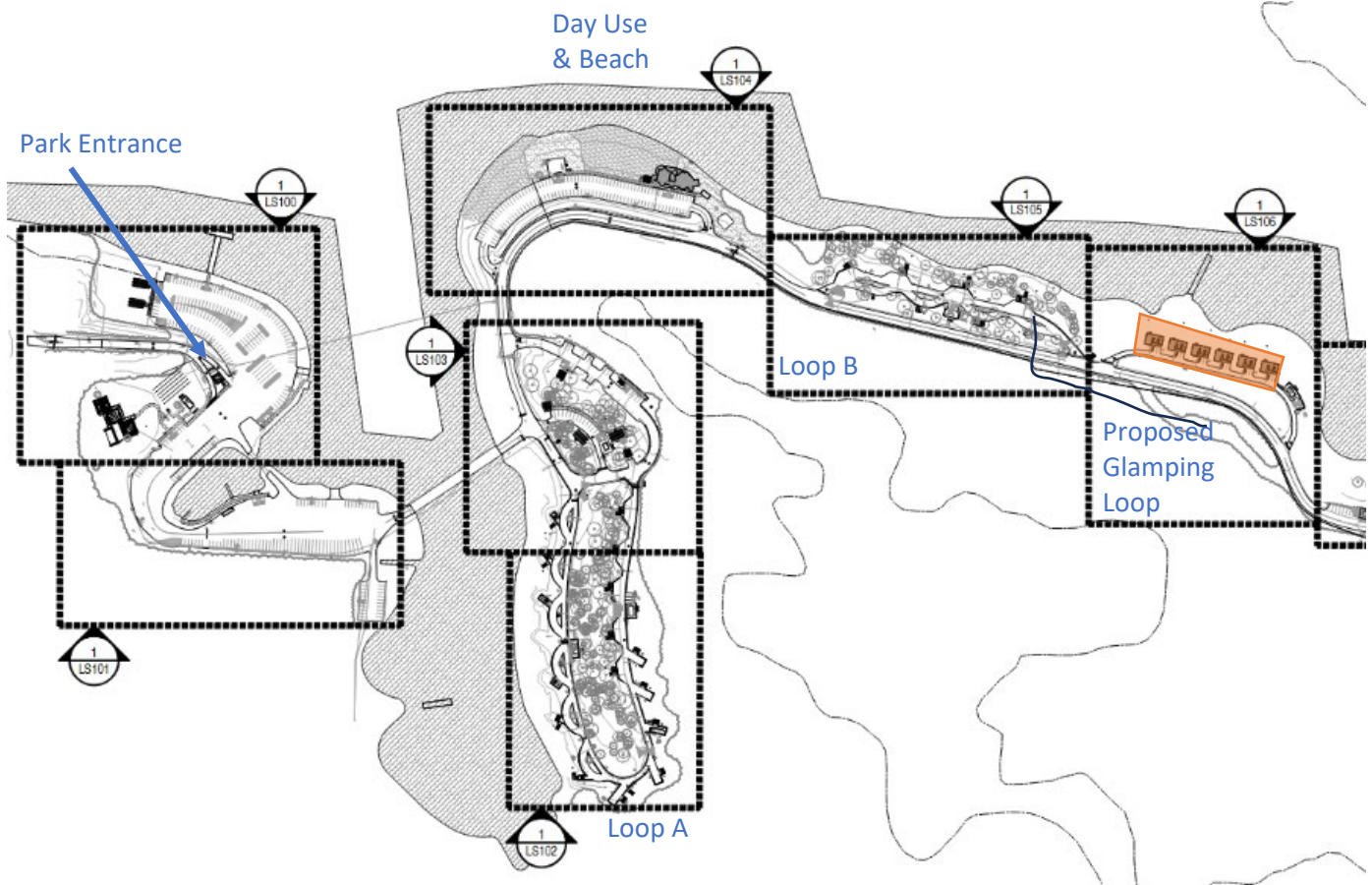
3. GULF STATE PARK: RENTAL OF CAMPSITES, AND RELATED ACCESSORIES

The Concessionaire will provide and operate a Glamping rental concession (also known as Glamorous Camping or Excursion Camping) in the specified area of the Park (Campground B -Improved sites 1,2,3, 83, 84, and 86). Please see Exhibit B for maps of the park. The Concessionaire will be responsible for and will oversee all aspects of rental operations, including the supply of equipment, maintenance of insurance, and all other expenses that may arise in the operation of the concession. In particular, the Concessionaire must:

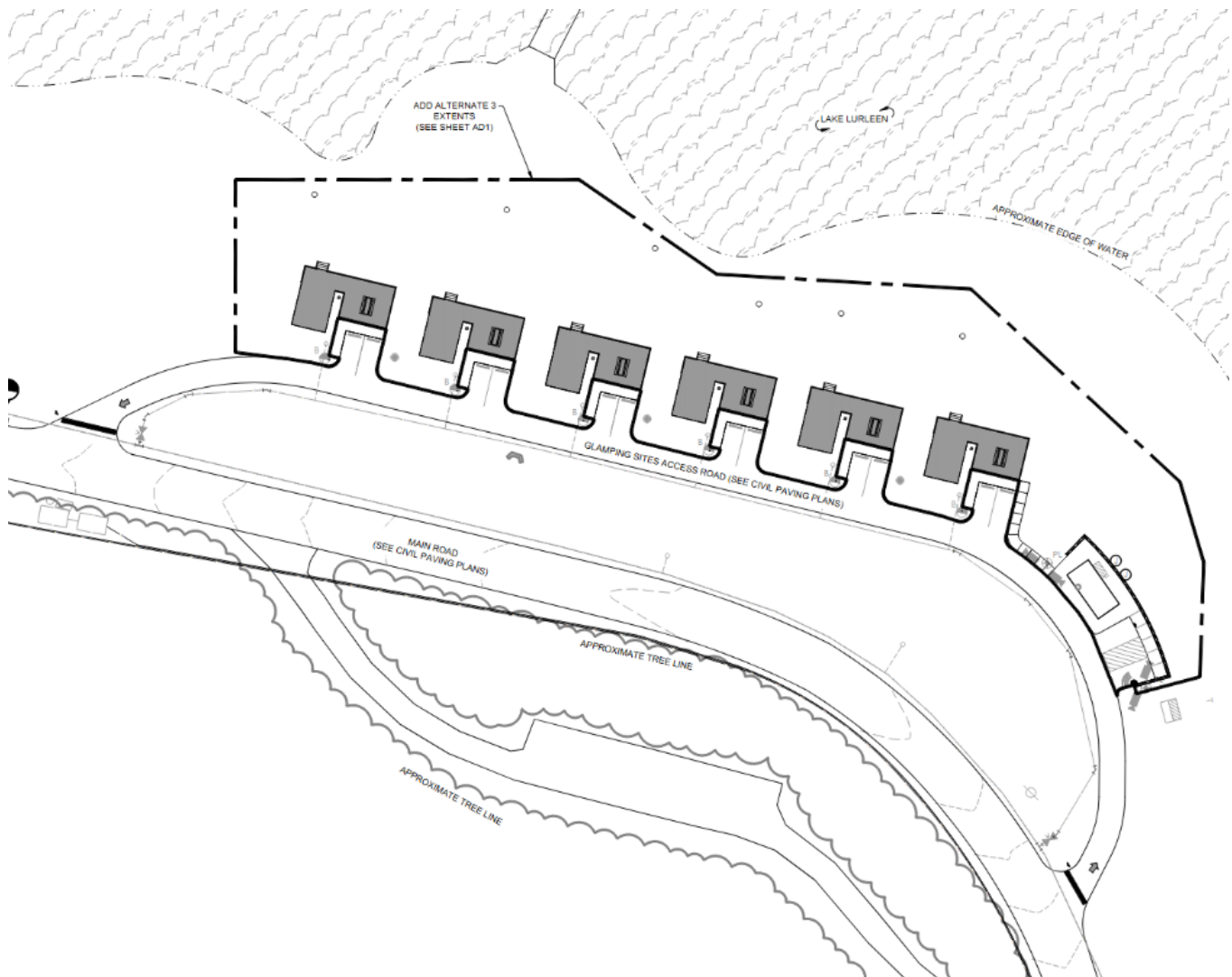
- a) Offer its camping units and related accessories to meet public demand, as well as safety equipment compliant with the manufacturer's safety standards and best practices;
- b) Ensure that all patrons renting these units are of appropriate age;
- c) Exercise direct supervision and oversight of the operation of this concession service, including, but not limited to, website, marketing, reservation, scheduling, and payment of the rental units;
- d) Maintain an advertised schedule reflecting days and hours of operation previously approved by DCNR;
- e) Submit to DCNR for approval the prices for rentals before a proposed price is effective;
- f) Ensure that employees wear appropriate clothing and name tags to identify them as concession employees;
- g) Be responsible for maintaining the cleanliness of the premises, including cleaning of units between use by guests; and
- h) Perform related and ancillary tasks as requested by DCNR.

Exhibit B
Park Maps

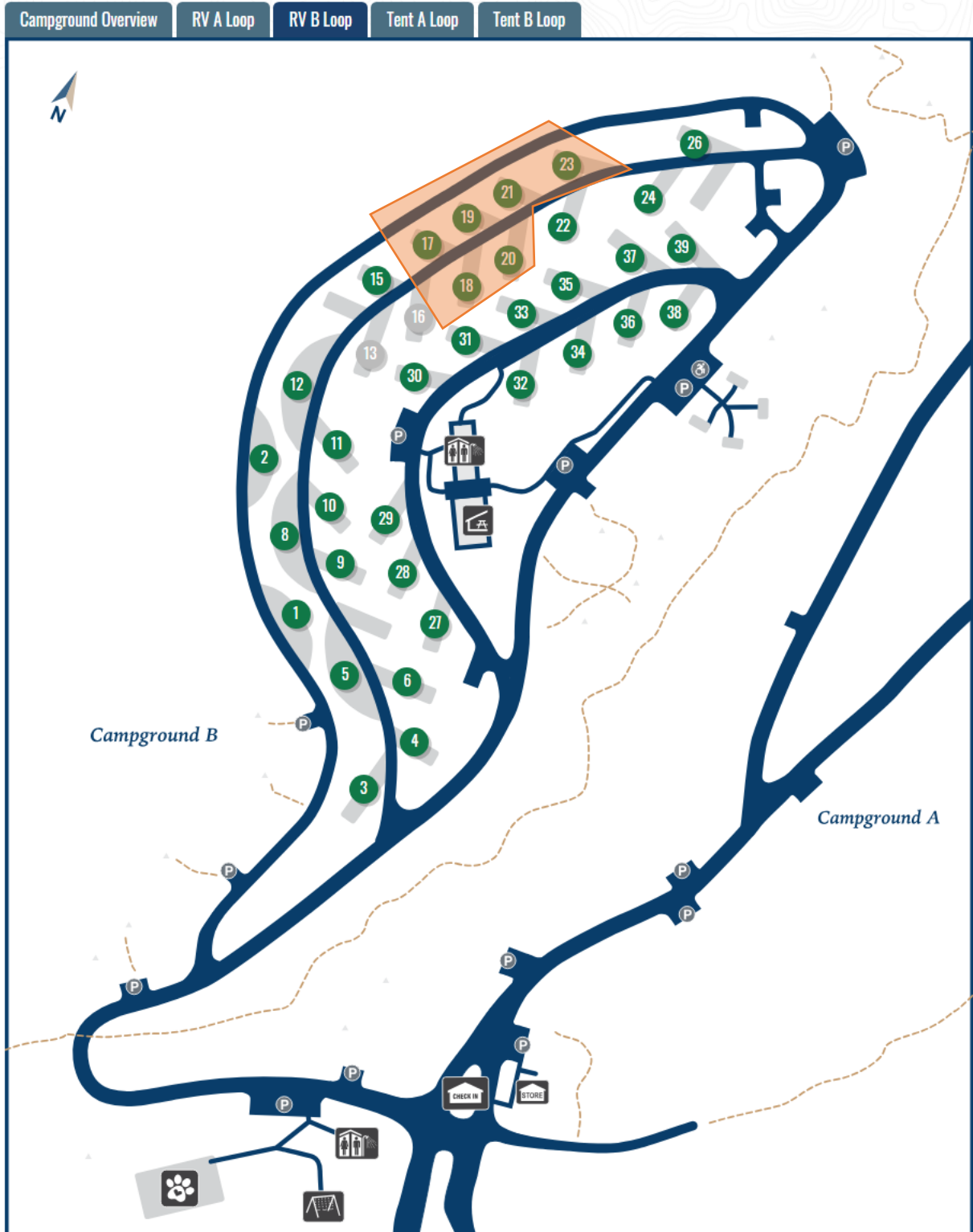
Lake Lurleen State Park:



Lake Lurleen State Park:



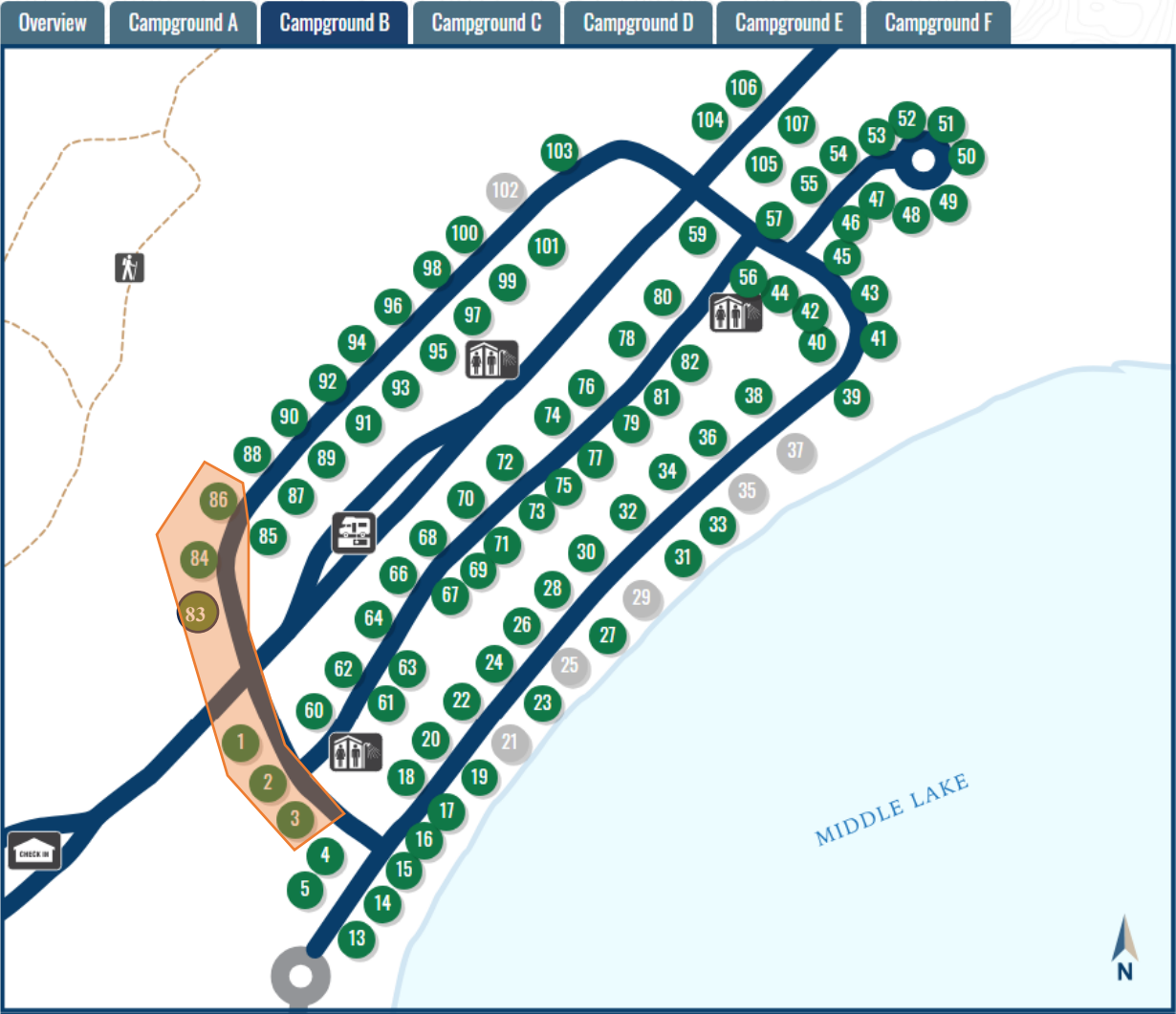
Oak Mountain State Park:



Oak Mountain State Park:



Gulf State Park:



Bidder's Checklist for Concessionaires

A.) The Bidder's attention is called to the following forms which must be executed in full as required and submitted with the bid proposal.

1. Bid Proposal

- a. Summary of proposed business plan at each facility requested.
- b. Bid amount stated in words and numbers (including percentage of gross receipts to be given to DCNR).
- c. Completion of bid proposal form signed by the bidder (see attached form).
- d. A copy of the proposed price list to the public.

2. Bid Bond

Bid shall be accompanied by a deposit of a certified check or cashier's check for five thousand dollars (\$5,000.00). Checks shall be made to DCNR.

3. Background Release Form

Form to be completed by all concessionaires associated with the contract.

4. Copy of Financial Statements

For the last two years from your current business or from a former business that was active within the last 5 years.

5. Credit Check Release Form

A credit check release form to be completed by all business owners and partners on separate forms.

B.) The following forms are to be executed and submitted after the contract has been awarded:

1. **City Business License**. Obtained by the successful Bidder prior to the vending in any of the designated areas within the park. This contract or business license does not authorize the bidder to operate within any park not listed as part of this bid and not until the start date of the contract.
2. **Insurance Certificate**. To be executed by successful bidder naming the "Department of Conservation and Natural Resources, its officers, agents and employees" as additional insureds.
3. **Food and Beverage Outlets only**. Copies of all required certifications for the facility or vehicle shall be submitted to the state prior to vending at any park site. Copies of the certifications are to be maintained at the facility or in the vending vehicle.
4. **Food and Beverage Outlets only**. A copy of the proposed menu and price list must be submitted for approval.
5. **Insurance Coverage**. A Certificate of Insurance reflecting an amount not less than \$1,000,000 (one million dollars) per occurrence for general liability coverage, issued by a company acceptable to DCNR and authorized to conduct business in the State of Alabama. Such policy of insurance shall be maintained throughout the term of the contract.

Form 2

Bid Proposal for Concessionaires

DATE: _____

State Parks Director:

This certifies that the undersigned has been given the opportunity to examine the location(s) of the concession sites and is familiar with the scope of services, limitations, and requirements of invitation to bid and the contract governing the proposal as outlined by "Section A" below. The undersigned hereby proposes to undertake and complete the work embraced in the ITB as proposed by DCNR at a rate not less than the prescribed minimum percentage bid amount.

Section A

1. Anticipated Length of contract: Three Years, with option(s) to renew.
2. Locations: Designated areas at State Parks; DCNR may assign new locations and will also consider all concessionaire requests at additional locations. Site visit with Park Superintendent prior to submission of bid is suggested.
3. The annual fee per State Park per campsite, plus ____% percentage of gross receipts it designates in its bid per contract year.
4. Submission of \$5,000.00 (five thousand dollars) as a bond is to accompany the bid. Payment is due on the 1st of each month along with a detailed receipt of sales for each facility that is occupied by concessionaire. The \$____ deposit is non-refundable to the contractor that is awarded the bid. All other bidders will be reimbursed the \$____ upon completion of the bid process.
5. The successful bidder and all current and/or future employees must be able to pass a background check as requested by the park.
6. Insurance, licensing and permits are required to be maintained and up to date throughout the entire term of the contract. The Concessionaire must possess general liability insurance in the amount of \$1,000,000.00 per occurrence naming ADCNR, its officers, agents, and employees as additional insureds.
7. The Park reserves the right to enter into agreements with more than one concessionaire if beneficial or necessary to ensure adequate customer service at any facility.
8. NO GLASS CONTAINERS, NO ALCOHOL OR TOBACCO products may be sold.
9. Concessionaire/Company Name must be clearly visible at all approved areas or on any mobile vehicle.
10. This ITB is not intended to solicit concessionaires for permanent concession operations.
11. The Concessionaire and all its employees are required to follow all park rules.

Form 3

Bid Proposal

BASIS OF AWARD: The Basis of award will be in accordance with Alabama Code Section 9-14-24, taking into account the highest and best bid that is equal to or greater than the minimum bid amount if any, the criteria set forth in the Invitation to Bid, and the Bidder(s) who, in the sole discretion of the Commissioner of Conservation of Natural Resources, will operate the concession consistent with the contract and in the best interests of the state and public. DCNR will evaluate the qualifications of each concessionaire and make a recommendation to the Commissioner of Conservation and Natural Resources, who will make the final bid award decision. The Commissioner reserves the right to reject any or all bids received and to waive all informalities.

Percentage of gross receipts bid amount _____% and the annual fee* per State Park per campsite, (write in numbers and letters)

Signature of Authorized Bidder _____

Name of Bidder _____

Company Name (if applicable) _____

Address (including city and zip code) _____

Phone numbers _____

Current website (if applicable) _____

Email address _____

***For Lake Lurleen and Oak Mountain State Park:** The annual fee of \$9,125 per campsite, plus _____% percentage of gross of receipts it designates in its bid.

***For Gulf State Park:** The annual fee of \$14,600 per campsite, plus _____% percentage of gross of receipts it designates in its bid.

Bid Proposal

Bid Bond Form

Attached is the bid deposit in the form of a certified check in the amount of five thousand dollars (\$5,000.00) made payable to the *Alabama Department of Conservation and Natural Resources*. The certified check is to be returned to the bidder once the proposed contract is executed. Should the bidder not agree to execute the contract as proposed, the certified check will be retained by the State.

Signature

Date

Form 4

Sample Financial information Form

I certify that the information below is true to the best of my knowledge.

[

Assets	Amount in Dollars
Cash - checking accounts	\$ -
Cash - savings accounts	-
Certificates of deposit	-
Securities - stocks / bonds / mutual funds	-
Notes & contracts receivable	-
Life insurance <i>(cash surrender value)</i>	-
Personal property <i>(autos, jewelry, etc.)</i>	-
Retirement Funds <i>(eg. IRAs, 401k)</i>	-
Real estate <i>(market value)</i>	-
Other assets <i>(specify)</i>	-
Other assets <i>(specify)</i>	-
Total Assets	\$ -

Liabilities	Amount in Dollars
Current Debt <i>(Credit cards, Accounts)</i>	\$ -
Notes payable <i>(describe below)</i>	-
Taxes payable	-
Real estate mortgages <i>(describe)</i>	-
Other liabilities <i>(specify)</i>	-
Other liabilities <i>(specify)</i>	-
Total Liabilities	\$ -
Net Worth	\$ -

Signature:	Date:
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